

# SmartCool Solution Deck

## 智冷科技解決方案介紹

Smart Cool Tech Limited

# Agenda

- SmartCool Introduction
  - Business Overview
  - Key Competitive Advantages
  - Patents, Recognition & Awards
  - Service Model
- SmartCool Algorithm Deployment & Showcase
  - Project Screening Criteria & Deployment Process
  - Showcase
  - Sample Dashboard
  - Sample Monthly Report
- SmartCool Video Demo

## ***WHAT ARE WE DOING***

# AI-Empowered Cooling Plant Management for Large-Scale Buildings with Multiple Chiller Systems

### **Target Project Profile:**

- Number of Chillers  $\geq 5$
- Floor Area  $\geq 120,000 \text{ m}^2$
- Annual Chiller EC:  $\geq 2$  million kWh

# VALUES TO PROPERTY OWNERS

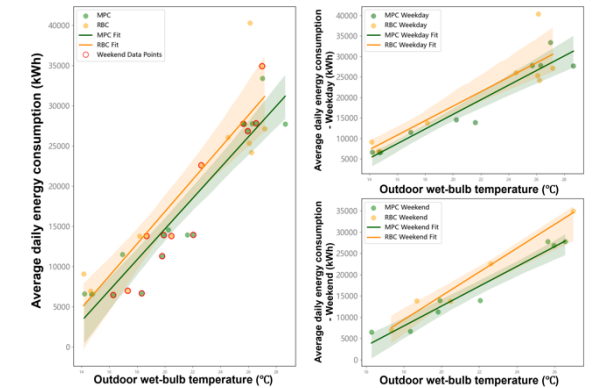
## Current Situation

1 The Cooling Plant Consumes 20-40% of Total Energy Use in Modern Buildings

2 Chiller Sequencing Relies Heavily on the Operator's Experience

## SmartCool Solution

Reduce Energy Consumption by 8-12%



Reduce Reliance on Operator Expertise through Real-Time, Intelligent Sequencing Strategy Recommendations

### Recommended Actions ⇄

START: CH-06

STOP: CH-01, CH-03

KEEP RUNNING: CH-02

Recommended Configuration: CH-02, CH-06

Recommended: Execute Now | Based on 2026-03-06 13:00 optimization

# VALUES TO PROPERTY OWNERS

## Current Situation

3 Manual Operations Are Still Prevalent

4 Corrective Maintenance Leads to Unexpected Shutdowns, Reduced Asset Lifespan, and Resource Strain

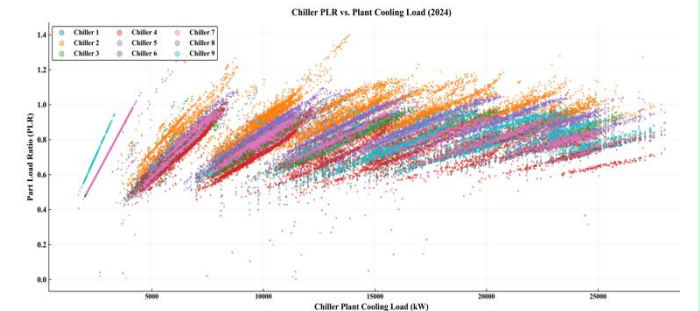
## SmartCool Solution

### Smart Operation with cutting-edge AI capabilities

- ✓ optimal operation recommendation
- ✓ natural language-based fast query
- ✓ customized dashboard



Provide real-time performance monitoring and predictive maintenance suggestions



## KEY COMPETITIVE ADVANTAGES

### **1** **NO COSTS**

#### **Software-based Solution, No Hardware Upgrades Required**

Only common sensors required. Refer to the required sensor list for specifications

### **2** **SAFETY FIRST**

The solution is built on three pillars: (1) mandating end-user demand as the core constraint for sequencing optimization; (2) utilizing physics-informed neural networks to boost extrapolation accuracy; and (3) integrating explainable AI to build user trust in decision-making

### **3** **HIGH COMPATIBILITY**

#### **Work with Existing BMS/SCADA**

Minimal sensor requirements, no rip-and-replace

## KEY COMPETITIVE ADVANTAGES

### **4** **FREE TRIAL - PAY AFTER SAVINGS VERIFIED**

**Clients pay only after energy savings are verified**  
Zero financial risk to start

### **5** **FAST DEPLOYMENT - WITHIN 1 WEEKS**

**Semantic Model Informed Deployment**  
No service interruption during deployment, with fast visible results

For Property Owners:

**“ Zero Disruption to Daily Building Operations  
Deliver Substantial Energy and Cost Savings  
Enhance Operational Intelligence and System Reliability**

**”**

The Reasons Clients Say **YES**

## PROVEN CAPABILITIES

# Patents

CN118882286A

Chiller Operation Sequence Optimizing Method and System, Storage Medium and Product

IP.PA.12453.US.PRV

CN - 202511798969.2 (Filed)

HK – Approved for Filing

BuildingGPT: Query Semantic Building Data Using Large Language Models and Vector-Graph Retrieval-Augmented Generation

IP.PA.12373.US.PRV

CN - 202511426158.X (Filed)

HK – Approved for Filing

Chiller Sequencing Optimization Based on Data-Driven Model Predictive Control with Dynamic Programming Method

基於數據驅動模型預測控制 and 動態規劃方法的  
冷水機組運行順序優化

# PROVEN CAPABILITIES

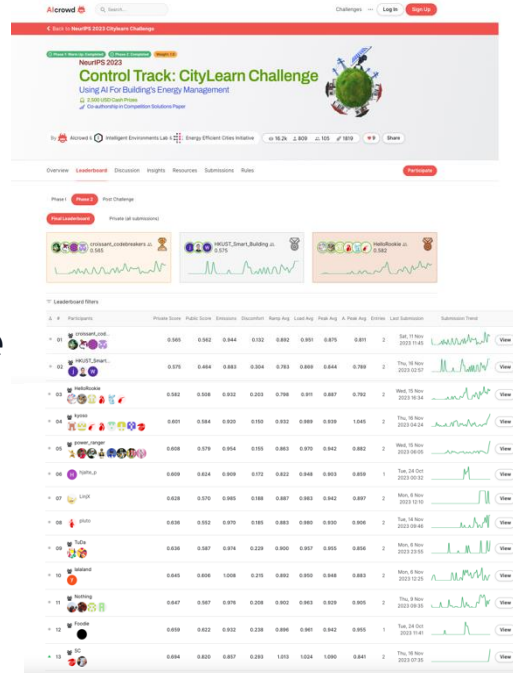
## Recognition & Awards



2ND PLACE WINNER

### 2023 NeurIPS CityLearn Challenge

NeurIPS is the world's leading AI research conference. The CityLearn Challenge benchmarks building energy optimization solutions globally.



GOLD AWARD

### Global AI Challenge for Building E&M Facilities

Organized by Hong Kong's EMSD with Tencent and Huawei — the most authoritative AI competition focused on building E&M facilities in Greater China.



# PROVEN CAPABILITIES Recognition & Awards



**HK\$200k FUND**

## Lo Kwee Seong Technopreneurship Tech-Ship Fund

Received a HK\$200,000 non-equity, non-dilutive funding support (5 awards annually), to drive smart chiller & carbon reduction deployment.

[Result Announcement] Lo Kwee Seong Technopreneurship Tech-Ship Fund (2025-26) - Smart Cool Tech Limited [Smart Cool Tec...](#) [Summarize](#)

TP Tech-Ship Program (EC) <techship@ust.hk>   
 To: HUANG Qiqi Fri 4/17/2026 11:15 AM   
 Cc: Tech-Ship Program (EC) <techship@ust.hk>; +4 others

**High importance** **Flagged**

You replied on Fri 4/17/2026 6:34 PM

Milestone Report Template - ...   
 95 KB

Show all 2 attachments (108 KB) Save all to OneDrive - HKUST Connect

Download all

Dear HUANG Qiqi (Project: Smart Cool Tech Limited ),

**<Please read the offer below and reply this email to confirm whether you would like to accept/reject this offer by 26 Apr 2026; otherwise, without valid reasons, no reply will be considered as forfeiture of offer.>**

Thank you for applying the Lo Kwee Seong Technopreneurship Tech-Ship Fund (2025-26). Your team has been **admitted** to the Program, and the panel would like to support your startup business/project/idea with the below amount

Program:	Lo Kwee Seong Technopreneurship Tech-Ship Fund (2025-26)
Project / Business:	Smart Cool Tech Limited
Main Applicant:	HUANG Qiqi
Approved Amount:	HKD200,000.00
Offer Acceptance:	Accept / Reject



**GLOBAL TOP 6 VENTURE**

## Lightning Pitch & Peer Hack (Schwarzman Scholars)

Selected as one of the Top 6 global projects (across all fields) in the Lightning Pitch & Peer Hack held at the Schwarzman Scholars 10th Anniversary Reunion.

Congratulations — Selection for Lightning Pitch & Peer Hack at the Schwarzman Scholars 10-Year Reunion [Smart Cool Tec...](#) [Summarize](#)

Hide message history

From: Lorena James <renamiller724@gmail.com>  
 Sent: Monday, 6 April 2026 9:44 pm  
 To: WANG Zhe <cezhewang@ust.hk>  
 Cc: Hayley Treider <Hayley.Treider@schwarzmanscholars.org>; Luis Felipe Checa Calderón <luisfelipe.checa@gmail.com>; Saudamini Sharma <saudamini712@gmail.com>  
 Subject: [Congratulations](#) — Selection for Lightning Pitch & Peer Hack at the Schwarzman Scholars 10-Year Reunion

Hi Zhe,

Thank you for your patience and your interest in participating in the **Lightning Pitch & Peer Hack** session at the **Schwarzman Scholars 10-Year Reunion**. We are thrilled to share that you have been selected to present!

We received strong interest from across the community, and after a careful review of all submitted materials, a final group of 6 ventures was selected.

The evaluation was conducted through a structured review process led by the organizing committee, with the support of the Schwarzman Scholars team, to ensure a fair and thoughtful selection.

The **Lightning Pitch** session, taking place on **April 23rd**, will be one of the signature events of the reunion. It will provide a platform to share your work with fellow scholars and special guests.

Each selected venture will have the following presentation format:

- 5-minute live pitch
- 3-minute Q&A

After the lightning pitches, the Peer Hack session will commence, where you'll have the opportunity to workshop hurdles you're working to overcome with your venture in a "reciprocity circle" style.

**By April 13th, 11:59 pm EDT, please share your pitch deck, which should elaborate upon your submitted problem statement. Please see the attached agenda for the event.** In the coming days, we will share details for a group preparation call. In the meantime, we'll be happy to answer any questions.

[Congratulations](#) once again. We are truly excited to include your startup in this special event and look forward to seeing your venture on stage.

# PROVEN CAPABILITIES

## Recognition & Awards



Silver Award

### 2026 Hong Kong Techathon+

Silver Award in the Sustainability & ESG track (student group) at Hong Kong Techathon+ 2026

Hong Kong Recognized Entrepreneurship Award



HONG KONG TECHATHON+ | 10<sup>th</sup> ANNIVERSARY

### SILVER AWARD

is presented to

#### AI-Driven Chiller Optimization for Building Sustainability and Carbon Reduction

In recognition of outstanding achievement under the track of

Sustainability and ESG (STUDENT GROUP)

of Hong Kong Techathon+ 10<sup>th</sup> Anniversary Edition

Mr. Derek Chim  
Head of Startup Ecosystem and Development  
Hong Kong Science and Technology Parks Corporation

CO-ORGANISERS



Conditional Approval to HKSTP Co-Ideation Programme - Cohort TECH26-02 (Techathon+ local teams)

From: HKSTP Ideation <ideation@hkstp.org>  
Sent: Monday, February 9, 2026 5:23:52 PM  
To: HKSTP Ideation <ideation@hkstp.org>  
Cc: HK Techathon <hktechathon@hkstp.org>  
Subject: Conditional Approval to HKSTP Co-Ideation Programme - Cohort TECH26-02 (Techathon+ local teams)

Dear Team,

Thank you for attending Techathon+ 2026 X HKSTP Co-Ideation Programme Assessment Panel Meeting during the finale.

We are pleased to inform you that your team has been selected and offered conditional approval for admission to the HKSTP Ideation Programme, upon the review and recommendations by the representatives from the Hong Kong Science and Technology Park (HKSTP) during the panel meeting. For your information, **HKSTP Ideation Programme** is a 1-year pre-incubation and landing programme for local and overseas startup teams to prepare for launching their business in Hong Kong with resources and supports from HKSTP and its partners.

If you are currently outside Hong Kong, you need to register for a Hong Kong company in order to be eligible to admit to the programme (company setup guide attached). If you already have a company registered in Hong Kong, it must be less than 2 years from the date of 23 Feb 2026 (i.e. the company should have been registered on or after 23 Feb 2024). You are suggested to personally own the HK entity at the time of establishment.

Co-Ideation Programme  
Conditional Offer  
HK\$100,000 Funding

## PROVEN CAPABILITIES

# Core Team from HKUST + Tsinghua



**Zhe (Walter) WANG**

Associate Professor

Department of Civil and Environmental Engineering,  
The Hong Kong University of Science and Technology

### **Achievements**

Schwarzman Scholar

World's Top 2% Scientists by Stanford University & Elsevier

Member of Technical Committee of Buildings Department, HKSAR

Awardee of National Science Fund for Excellent Young Scholars

Associate Director of HKUST Smart City Institute



**Borong LIN**

Professor and Deputy Dean

School of Architecture, Tsinghua University

### **Achievements**

Director of the Key Laboratory of Eco Planning & Green Building

Chang Jiang Scholar Distinguished Professor

National Ten-Thousand-Plan Leaders (First Batch)

Member of the National Carbon Neutrality Expert Committee

Awardee of National Science Fund for Distinguished Young Scholars

## PROVEN CAPABILITIES

# Core Team from HKUST + Tsinghua



**Shuhao LI**

The Hong Kong University of Science and Technology

### **Build the Foundation**

Architect green AI cloud platforms, core models, and scalable deployment infrastructure



**Siqi LI**

The Hong Kong University of Science and Technology

### **Empower the Ecosystem**

Adapt and optimize AI models for partners, navigating the technical path to ESG incentives



**Mingchen LI**

The Hong Kong University of Science and Technology

### **Connect the Intelligence**

Build semantic-model-driven LLM interaction and scalable deployment frameworks



**Tippi HUANG**

The Hong Kong University of Science and Technology

### **Translate Tech into Impact**

Bridge technical capabilities to green finance, policy, and strategic narratives for scale

## SERVICE MODEL

### Energy Performance Contracting (EPC) Mode

No Upfront Cost, No Risk, Shared Rewards

#### Step 1 – Free Simulation Analysis

Proceed to the next step only if the projected electricity cost saving exceeds **HK\$ 300,000**



#### Step 2 – Free One-Year Pilot Test

Conduct a one-year on-site test to validate the actual energy-saving rate



#### Step 3 – EPC Mode / Subscription

Starting from Year 2, we will charge **50%** of the verified cost savings as service fee

# ALGORITHM DEPLOYMENT

## Project Screening Criteria

### A. Building Type

- Commercial complexes
- Office buildings
- Hospitals
- Airports, high-speed railway stations
- Industrial parks / campuses
- Hotels
- District cooling systems

Large public buildings with centralized cooling systems



### B. Building Scale

- Number of chillers:  
**≥5 units**
- Annual chiller electricity consumption:  
**≥2,000,000 kWh**
- Recommended building area:  
**≥120,000 m<sup>2</sup>**

Large-scale systems with multiple chillers



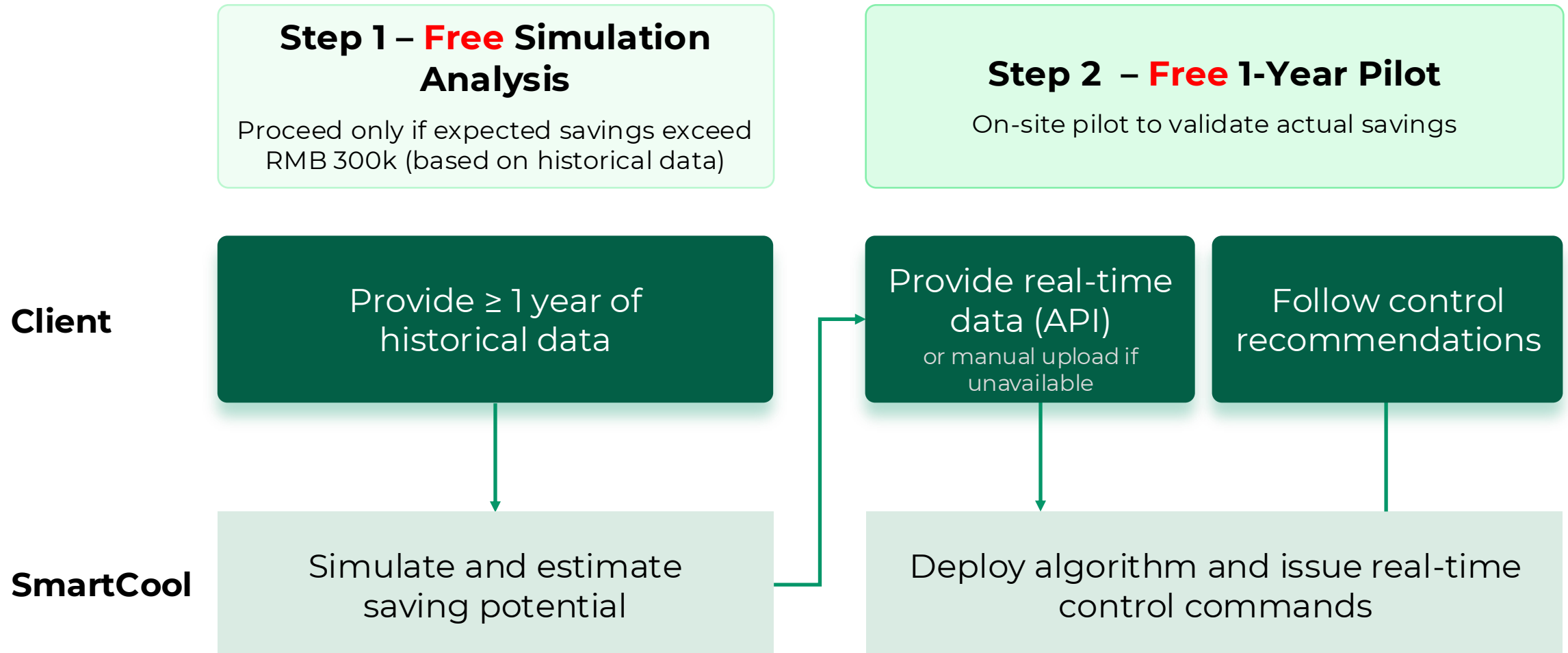
### C. Data Requirements

- At least one year of historical data
- Sensor points include
  - Chilled water supply temperature
  - Chilled water flow rate\*
  - Condenser water flow rate\*
  - Cooling water return temperature
  - Chiller power consumption
  - Cooling tower and pump power consumption

\* If unavailable, flow rates can be estimated using pump speed and rated flow

# ALGORITHM DEPLOYMENT

## Deployment Process



# SHOWCASE

## Project: Ruihong Hall of the Sun (Shanghai)

OVERALL ENERGY SAVINGS

# 11.52%

Reduction in total chiller plant energy consumption

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11.16% Working Days    13.22% Non-Working Days

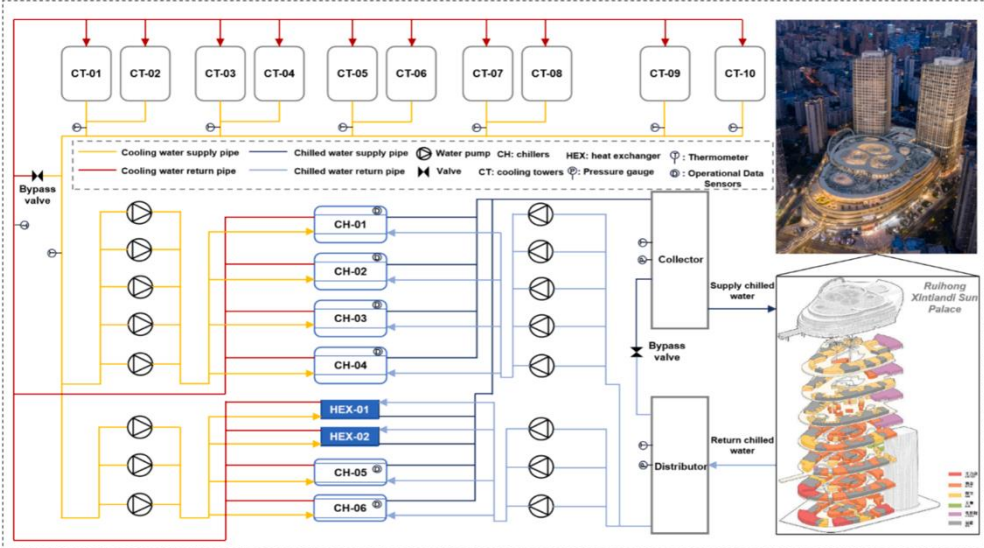
- 384 MWh**  
ANNUAL ENERGY SAVED
- HK\$324,000**  
ANNUAL COST REDUCED
- 204.5 tCO<sub>2</sub>e**  
EMISSION REDUCED
- Zero**  
EQUIPMENT FAILED

### – Basic Information

- Large commercial complex, total floor area: **180,000 sq.m.**

### – HVAC System

- Chiller plant includes: 4 centrifugal chillers (6,681 kW each) and 2 screw chillers (1,561 kW each)
- Annual electricity consumption: **3.1 million kWh**



# SHOWCASE

## Project: Ruihong Hall of the Sun (Shanghai)

### – Testing Period

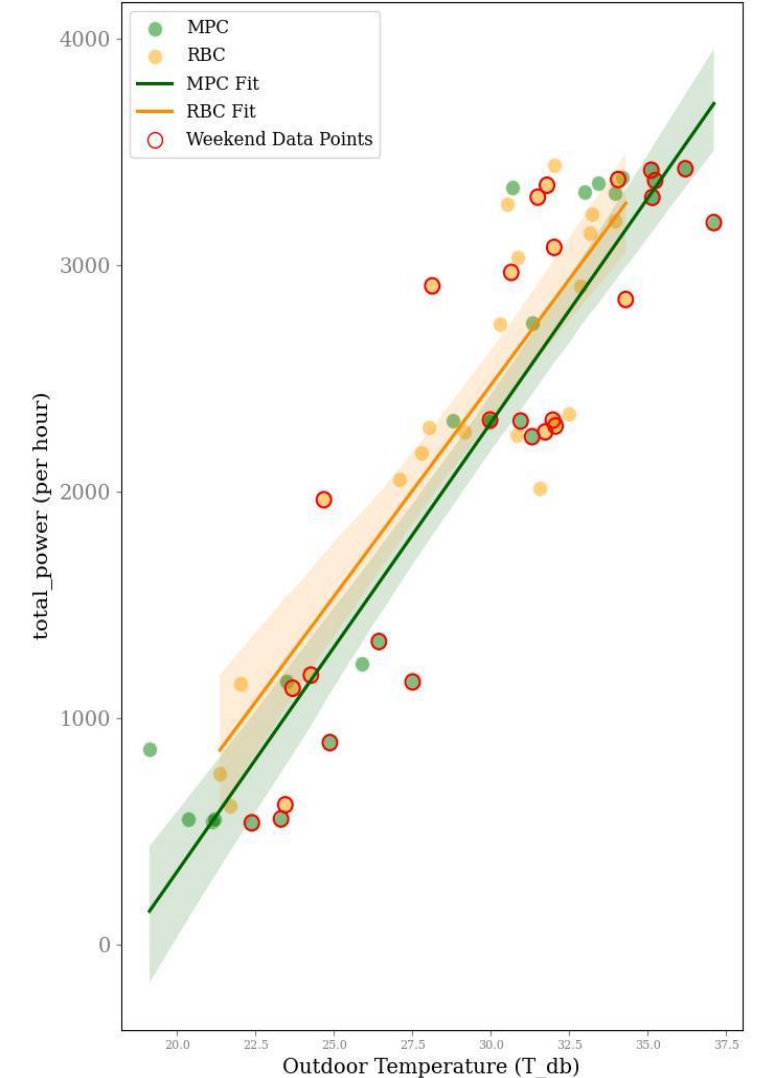
- Jul - Oct 2024
- Alternating operation: MPC vs. RBC (baseline)

### – Measured Results

- Annual energy savings: 384,000 kWh
- Energy saving rate: **11.52%**

September 2024						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
October 2024						
Mon	Tue	Wed	Thu	Fri	Sat	Sun
30	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

MPC
  RBC



	Avg. Workday Energy (kWh)	Avg. Non-workday Energy (kWh)	Avg. Daily Energy (kWh)
Baseline (RBC)	28,500	28,800	28,600
SmartCool (MPC)	25,100	25,900	25,400
Energy Saving Rate	11.16%	13.22%	11.52%

# SAMPLE DASHBOARD

Settings

USER  
**admin**  
ROLE  
**admin**

Tenant

hkust

Logout

Data Refresh

Refresh Now

Auto-refresh

Language / 语言

EN  中文

Dashboard Config

Home

Refresh

## HKUST Chiller Optimization Dashboard

HKUST Campus | Last Updated: 2026-04-13 14:17:17

STATUS	TOTAL LOAD	ACTIVE CHILLERS	TOTAL POWER	SYSTEM PLR
[OK] Normal	17,744 kW	5	2,826 kW	0.90

Operations Trends Monitoring Alerts Data & Feedback AI Assistant

### Recommended Actions

Source Time: 2026-04-13 14:17

- START: CH-03
- STOP: CH-06
- KEEP RUNNING: CH-01, CH-02, CH-04, CH-09

Recommended Configuration: CH-01, CH-02, CH-03, CH-04, CH-09

Recommended: Execute Now | Based on 2026-04-13 14:00 optimization

### Chiller Status

FRESHWATER

CH-01	CH-02	CH-03	CH-04
607 kW ON	473 kW ON	0 kW OFF	558 kW ON
Details	Details	Details	Details

SEAWATER

CH-05	CH-06	CH-07	CH-08	CH-09
0 kW OFF	594 kW ON	0 kW OFF	0 kW OFF	516 kW ON
Details	Details	Details	Details	Details

# SAMPLE MONTHLY REPORT

**Contents**

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**Overview**

System-level performance for April 2026 (through Apr 23). The three headline metrics cross-validate: total cooling ÷ total energy ≈ system COP.

**1,186,373**  
kWh  
Total Energy  
↑ 64.8% vs previous month

**5.46** COP  
System Avg COP  
↓ 1.7% vs previous month

**6,480.2**  
MWh · cold  
Total Cooling  
↑ 62.0% vs previous month

\* The comparison vs previous month is computed on a **daily-average** basis to neutralize month-length differences (23 days this month vs 31 days last month). COP is an intensity metric and is unaffected by month length.

**System Efficiency Trend**

Source: system\_level\_data • 2026-04-01 — 2026-04-23

Daily Avg System COP  
**5.46**

Daily Avg Power  
**2171 kW**

Daily Avg Cooling Load  
**11858 kW**

**Fleet Overview**

Monthly performance for every chiller plus workload-normalized ACPV scores, ordered by chiller ID.

Chiller	Runtime (h)	Energy (kWh)	Cooling (kWh)	Avg COP	ACPV vs Baseline	COP Rank	Coverage
CH-01	428	242,266	1,502,987	6.20	+1.53	4/8	99.0%
CH-02	458	200,021	1,280,172	6.40	+1.56	1/8	99.0%
CH-03	224	122,606	754,203	6.15	+0.99	5/8	99.0%
CH-04	228	122,397	779,693	6.37	+2.09	3/8	99.0%
CH-05	249	129,997	789,304	6.07	+1.48	6/8	99.0%
CH-06	33	18,607	107,508	5.78	+2.16	8/8	99.0%
CH-07	139	79,147	467,273	5.90	+1.36	7/8	99.0%
CH-09	247	124,116	791,393	6.38	+2.72	2/8	99.0%

ACPV window: 2026-04-01 — 2026-04-30 (1-month rolling), baseline: 2025-01-01 — 2025-12-31

**Diagnosis & Recommendations**

Predictive-maintenance pointers based on this month's ACPV, COP rank and data completeness.

**Watch** CH-06: bottom of the fleet on monthly COP (8/8, average 5.78); 10% lower than top-ranked CH-02 (6.40). Prioritise an operational inspection and preventive maintenance for this unit (heat transfer, oil circuit, sensor checks).

The remaining chillers held ACPV above baseline; no targeted intervention is required this month.

This panel automatically aggregates per-chiller ACPV, COP rank and data completeness — the early-warning signals an engineer would normally cover during routine inspection.

ACPV (Asset Comparable Performance Value) is a workload-normalized score benchmarked against the annual healthy baseline. Positive Δ means this month outperforms baseline; Δ flags chillers whose ACPV fell below the annual baseline this month and warrant a closer look.

# SAMPLE MONTHLY REPORT

## Algorithm Savings Performance

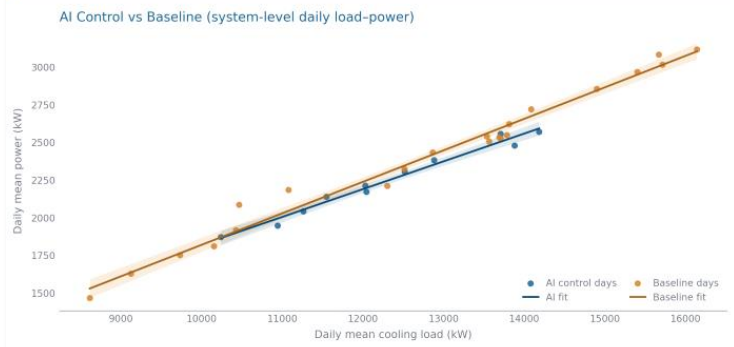
System-level daily comparison: SmartCool AI control during 2026-04-09 → 2026-04-19 vs baseline control during 2025-05-12 → 2025-05-30; 2026-04-20 → 2026-04-26.

<b>Energy Saving Rate</b> <b>+2.82%</b> <small>Relative drop in daily mean power under AI control vs baseline.</small>	<b>COP Improvement</b> <b>+2.55%</b> <small>Relative gain in daily mean system COP under AI control vs baseline.</small>	<b>Daily Energy Savings</b> <b>+1,630 kWh/day</b> <small>Absolute kWh saved per day on average under AI control vs baseline.</small>
--	--	--

AI Control Window 2026-04-09 → 2026-04-19 · 11 days  
 Baseline Window 2025-05-12 → 2025-05-30; 2026-04-20 → 2026-04-26 · 22 days

Baseline is selected from historical operation to match the AI window's daily mean cooling load. When intermittent test windows exist, we compare alternating weeks to keep conditions comparable. The baseline may therefore come from a different season.

Scope: Energy-saving rate, COP improvement, and daily kWh savings are computed only on the overlapping daily mean cooling-load range between AI and baseline fitted curves, not a naive calendar-day average.



Windows follow tenant configuration and may extend beyond the report month when tests cross month boundaries.

## Chiller Detail · CH-01

April 2026 (through Apr 23) · Monthly operating profile and performance verdict for CH-01.

<b>242,266 kWh</b> Energy This Month	<b>1,502,987 kWh</b> Cooling This Month	<b>6.20</b> Avg COP
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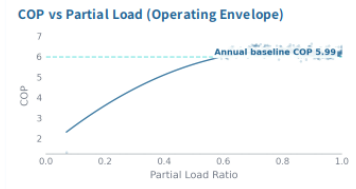
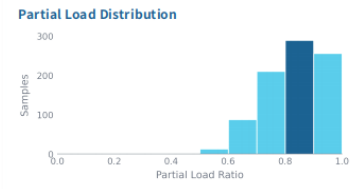
Runtime Hours <b>428 h</b>	Start/Stop Cycles <b>13</b>	Avg PLR <b>0.83</b>	CHW ΔT <b>5.7 °C</b>	CDW ΔT <b>6.7 °C</b>	Data Coverage <b>99.0%</b>
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Fleet COP Rank **4/8** Raw average-COP ordering across the fleet this month. 1 = highest observed COP.

### ACPV Performance Tracking

Workload-normalized benchmark against the annual healthy baseline (not month-over-month; see methodology).

Current ACPV <b>7.51</b>	Baseline ACPV <b>5.99</b>	Δ vs Baseline <b>+1.53</b>
Shared-Workload Coverage <b>18%</b>		



**AI INSIGHT**  
**Observation** This unit's average COP dropped 5.6% month-over-month to 6.20, while its ACPV score (7.51) was 25% above baseline, although this ACPV is based on limited comparable data (18% weight).

## Executive Summary

Overall verdict, key findings, and priority actions for next month.

### OVERALL JUDGMENT

System COP declined 1.65 % to 5.46 while daily-average cooling demand rose 62 % and energy use 65 %, a modest efficiency loss given the load surge. The key driver is the transition to summer loads, with chilled-water supply temperature already near its danger threshold (peak 7.65 °C). Confidence in energy and COP trends is high (99 % data coverage), but ACPV-based efficiency assessments are not yet reliable—none of the eight chillers have sufficient comparable data.

### KEY FINDINGS

- Daily-average cooling demand rose 62 % and energy consumption 65 %, yet system COP dipped only 1.65 % to 5.46, showing the plant absorbed a major load increase with minimal efficiency loss.
- Chiller CH-06 had the lowest fleet COP (5.778), 9.73 % below the best unit (CH-02 at 6.40), and operated only 33 runtime hours, suggesting possible sequencing or maintenance issues.
- Chilled-water supply temperature averaged a daily maximum of 6.67 °C with a peak of 7.65 °C, indicating limited operational headroom as summer loads approach.

### NEXT MONTH · ACTIONS

- Review chiller sequencing and maintenance schedules ahead of summer; prioritize CH-06 for inspection given its low COP and short runtime.
- Monitor daily chilled-water supply temperature; if the peak approaches 7.65 °C under rising load, adjust operational strategy to preserve headroom.
- If system COP continues to decline month-over-month while cooling demand stays elevated, audit load distribution across chillers and verify adequate duty rotation.

# SmartCool Pitch Video

<https://youtu.be/7ILucDBIHXI?si=XnTJYLO-77pVtNvR>

# Tech for Good, Cool for Future

## — Buildings and Planet Breathe Together

Smart Cool Tech Limited



### ***CONTACT US***

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WeChat: TippiHQQ